

# EMPWR – Account Coordinator

Ambitious. Nutritious. Delicious.

## Account Coordinator - Sales Support

*As Account Coordinator, you are the linking pin between the customers, the sales people and the operational teams within EMPWR, striving for an excellent service and sales support.*

### Your responsibilities

- You support the International Sales Managers in managing and servicing the key accounts you have been assigned to and you are a key player in managing different pre-sales processes;
- You collect relevant tender dossiers and gather and prepare the necessary information for these tenders;
- You act as a point of contact for EMPWR's customers, for packaging and R&D related questions;
- You coordinate label & artwork with the customer and internally;
- You send product samples to the customers, manage the sales-related administration and act as the first troubleshooter when issues or questions arise. You support portfolio management (new listings, cut tails, ...);
- You pick up improvement projects on the go;
- You report to the Account Coordination Manager.

## Your profile

- You have a proven track record in sales support or product management and are highly skilled in communicating with and servicing clients;
- You preferably have a university degree or think as such;
- You are a problem solver and have strong communication skills, you are able to constantly think in terms of customer satisfaction;
- Key in your competencies and approach is your service mind-set and your ability to look beyond the task on your plate;
- You are a team player;
- You are fluent in Dutch & English, knowledge of other languages is a plus (f.e. German);

- You have good MS Office & SAP skills.

## **What we offer**

- An autonomous position with a broad range of responsibilities within an internationally strong-growing and dynamic company with an excellent reputation and a strong brand;
- A vibrant and entrepreneurial environment with focus on growth, health and sustainability;
- Motivating salary package and a number of fringe benefits in line with your added value;
- Our office is easily accessible by bike, public transport & car. We are located in the Blue Towers in Ghent; close to the E17 and E40.

<https://www.empwrnutrition.com/>